Deltek Costpoint Materials & Inventory in a Non-Manufacturing Environment





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- Director of Costpoint Materials and Manufacturing at Redstone GCI
- 17+ years of Engineering, Procurement, and Supply Chain Management experience in the Aerospace and Defense Manufacturing Industry (ATK / Orbital ATK / Northrop Grumman) prior to consulting
 - Spanning R&D / LRIP environments as well as highly integrated high-rate manufacturing environments
- Costpoint Materials and Manufacturing Super-User (certified)
- Costpoint Materials and Advanced Manufacturing Design, Implementation,
 Optimization, and Support Expertise
- Manufacturing Financial / Accounting Design Expertise
- Experience implementing complex Custom Application Suites highly Integrated with Costpoint, utilizing Web Services and Extensibility
- ASCM Certified Supply Chain Professional (CSCP)





Learning Objectives

- Multiple Types of Inventory that can be Tracked in Costpoint (CP)
- ✓ How CP Inventory can Support Non-manufacturers
- ✓ How CP Inventory Interacts with the Parts, Purchasing, and Receiving Modules
- ✓ How Improved Inventory Visibility can Increase Efficiency
- How CP Inventory Supports Government Property Compliance and Audits
- How Part Definition can Enhance and Standardize Procurement



ONE MORE THING...

- ASK QUESTIONS
 - Yes, please feel free to stop me to ask questions



Inventory Basics and Benefits



Inventory – What Is It?



- In Costpoint, inventory is <u>not</u> just materials for manufacturing
- In general, it is any type of "Stuff" you want to keep track of
 - Not just balance sheet items
 - Costpoint can be used to track:
 - Asset Inventory (Balance Sheet, i.e. Common Stock)
 - Expense Based Inventory (Project Owned, including overhead)
 - Furnished Property (Government / Customer / Company Owned)

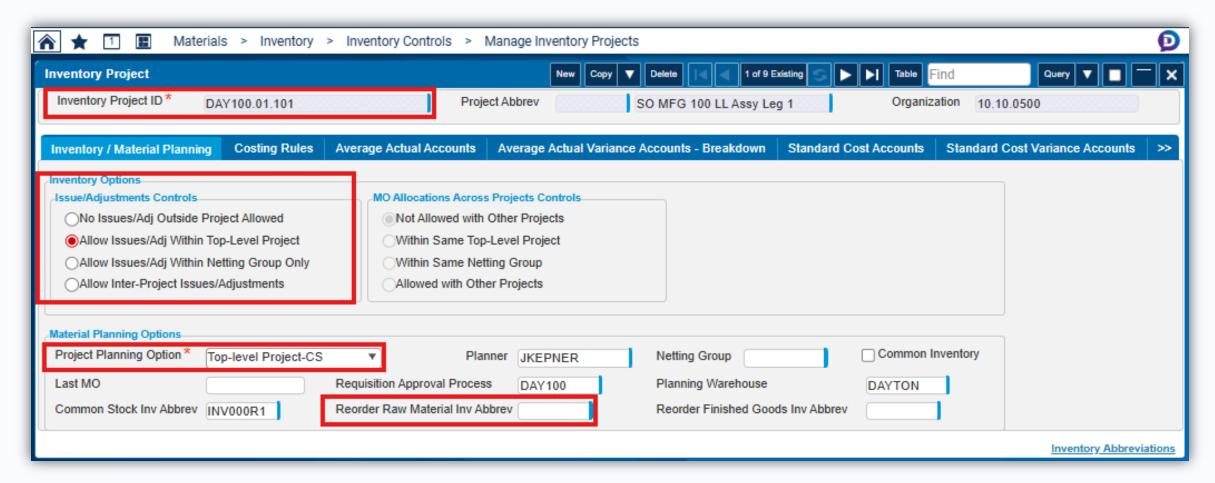


Costpoint – Inventory Projects

- Inventory Project:
 - A subset of project nodes in your WBS that are earmarked to contain some sort of inventory (Make, Buy, or Furnished)
 - Defines the rules for Costpoint to follow when handling inventory against that project node

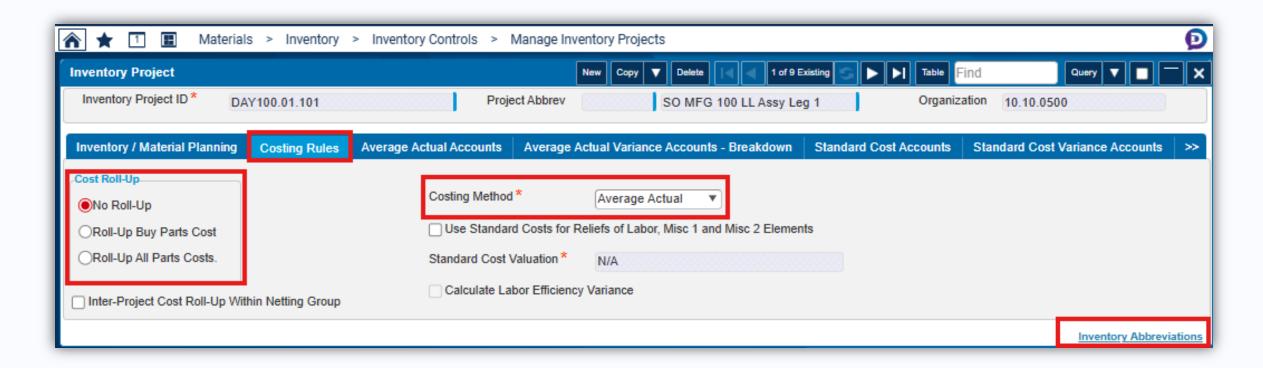


Costpoint - Inventory Projects (cont.)





Costpoint - Inventory Projects (cont.)



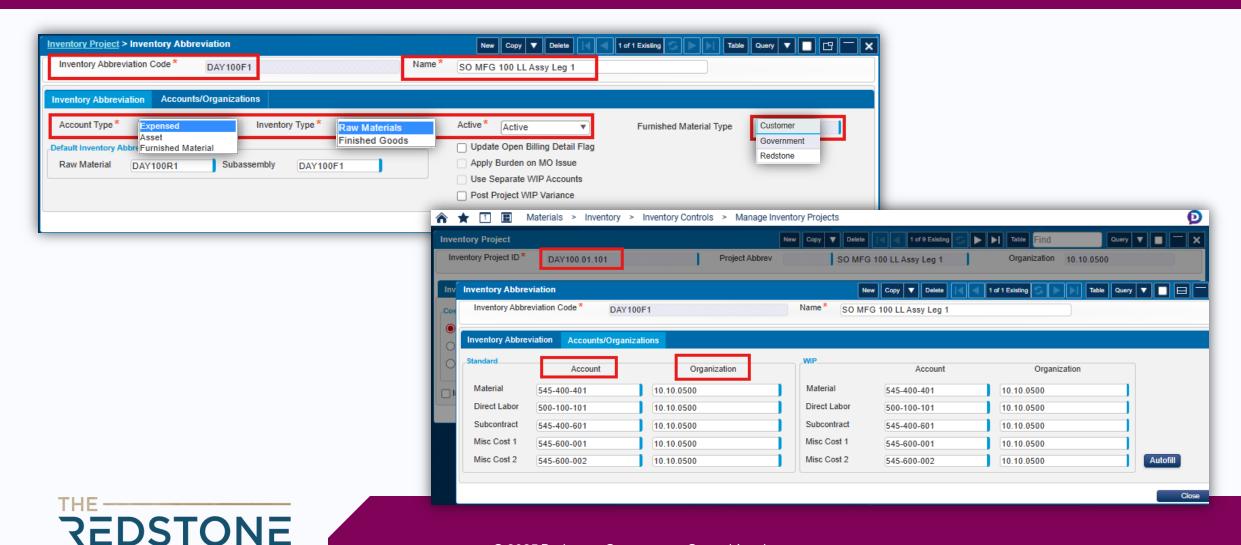


Costpoint – Inventory Abbreviations

- Inventory Abbreviation:
 - The fundamental element that tracks project ownership of inventory within Costpoint / Established within an Inventory Project
 - Tells Costpoint all the financial details of how to handle the inventory
 - Asset / Expense / Furnished
 - Raw Material / Finished Goods
 - Project / Account / Organization Coding
 - Simplifies procurement for inventory items



Costpoint – Inventory Abbreviations (cont.)



Who Can Benefit From Inventory?



- Anyone who needs to track "Stuff"
- Common client applications:
 - Resellers
 - Management of Customer, Government, and/or Internal Property
 - Internal Supplies / Shop Stock (i.e., Min/Max)
 - Medical facility management
 - R&D / Engineering / Test Houses
 - And of course...Manufacturers



Key Benefits of the Inventory Module

- ✓ Real-time Visibility and Traceability
- ✓ Direct Connection to Purchasing and Receiving
- ✓ Reorder Report / Automated PRs (min/max inventory)
- ✓ Reporting: Automated BI Reports / Visibility
- ✓ Eliminates Manual Spreadsheets
- ✓ Automatic Flow to GL (where applicable)
- ✓ Physical Counting
- ✓ Audit Trail



Material Module Interactions with the Inventory Module

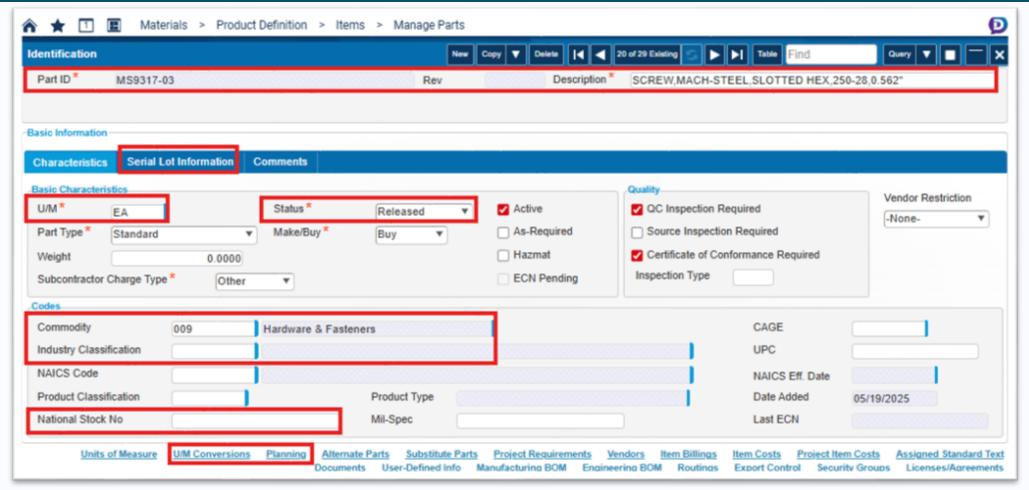


Parts Module

- Parts are the Basis for all Inventory Tracking
 - Can't inventory Goods or Services
- Some Key "Part" Data Elements (see next slide):
 - Part / Rev / Description
 - UOM / UOM Conversions
 - Serial / Lot Tracking
 - Commodity Codes / Industry Class / NSNs
 - Planning Attributes (Reorder)
 - Shelf-Life Tracking



Parts Module (cont.)





Purchasing and Receiving Modules

- PR/PO is where purchased inventory begins
 - Parts on order are visible as forthcoming "Supply" in the inventory module
- PO Types: Purchase Order & GFM PO
- Parts + Inv Abbrev + Qty + Cost on PO
 - Inv Abbrev points the PO to proper Proj / Acct / Org
 - Part Invokes Description & UOM
- Receipt allows for 3-way match BUT really is the beginning ...
 - Receipt is no longer just so AP can voucher and pay the vendor
 - Receipt transaction automatically creates inventory record based on PO Line info
 - Traceability / Location / Labeling all occur at point-of-receipt
 - Immediately visible in Inventory Module

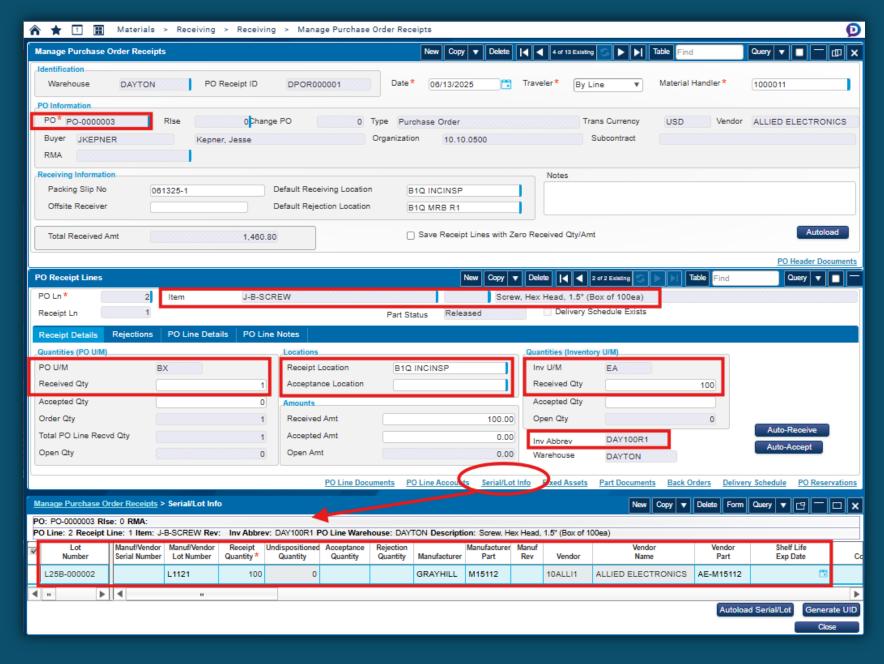


Inventory Receipt

Note the UOM Conversion

1BX = 100EA



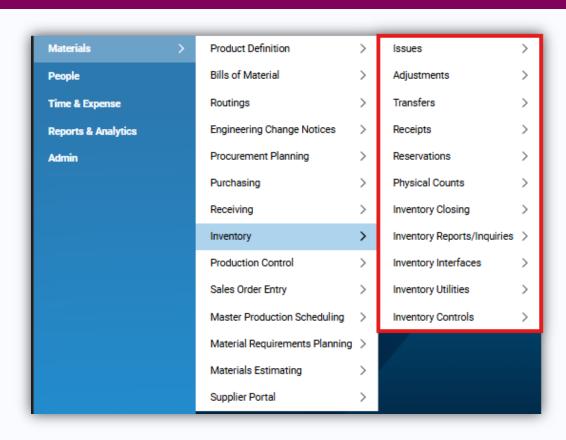


Key Inventory Module Capabilities



Inventory Transaction Types

- Issues (Normal Consumption)
- Adjustments (Abnormal Changes)
 - Scrap / Qty. / Cost
- Transfers
 - Location
 - Project (Standard / Borrow-Payback)
- Reservations (Demand)
- PO Receipt / Misc. Receipts





Inventory Transactions

- All inventory transactions are locked once performed
- Only way to undo or correct a transaction is to "Reverse" it
 - Maintains full audit trail



Other Inventory Functions

- BI Reporting / Labeling
- Inventory Inquiries
 - View Part Inventory (Live Supply / Demand Stock Status)
 - View Inventory Transaction History
 - View Serial / Lot Information
- Inventory Reports
 - Stock Status
 - Reservation Pick List
 - Inventory Reorder Report / Automated PR Generation
- Physical / Cycle Counting
- Serial / Lot Table Maintenance (i.e. shelf-life extensions)

Samples on Following Slides



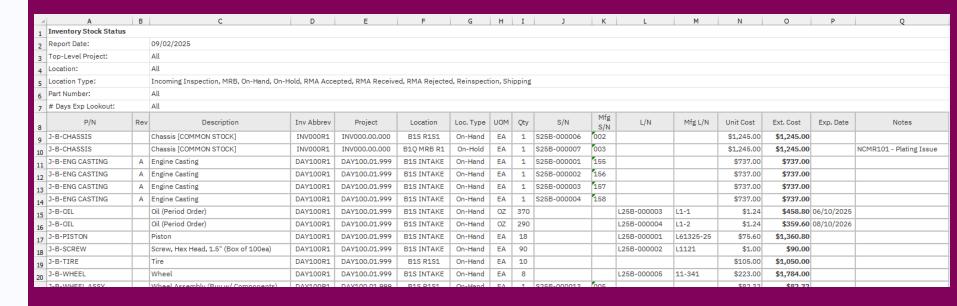
BI: Custom Inventory Labels

Custom Stock Status Report

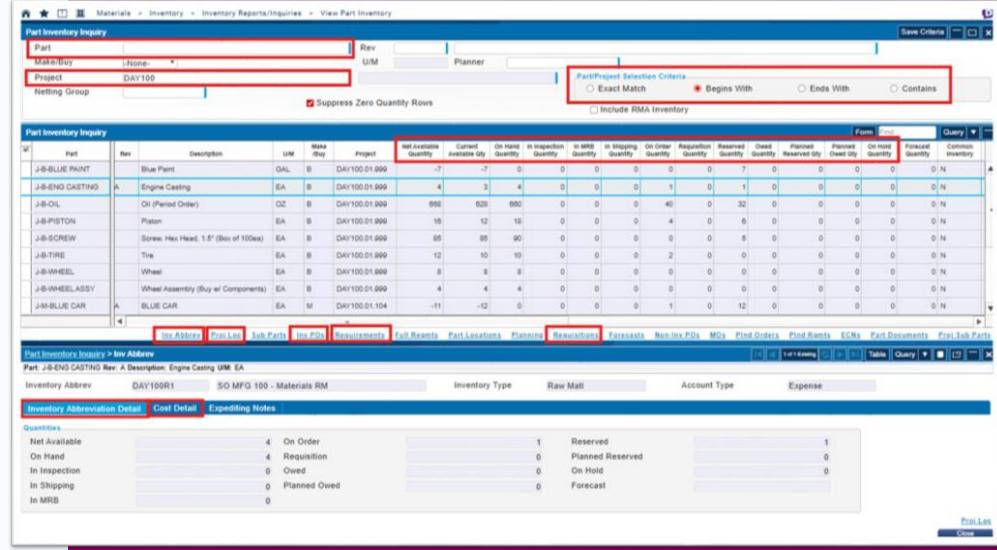


PN: MS9317-02 REV: UOM: EA SCREW,MACH-STEEL,SLOTTED HEX,250-28,0.500" [CS-REORDER] NSN: Abbrev: INV000R1 LN: L25B-000006 Mfg LN: L15112 SN: Mfg SN: Revd Qty: 23

Barcodes can be added if desired



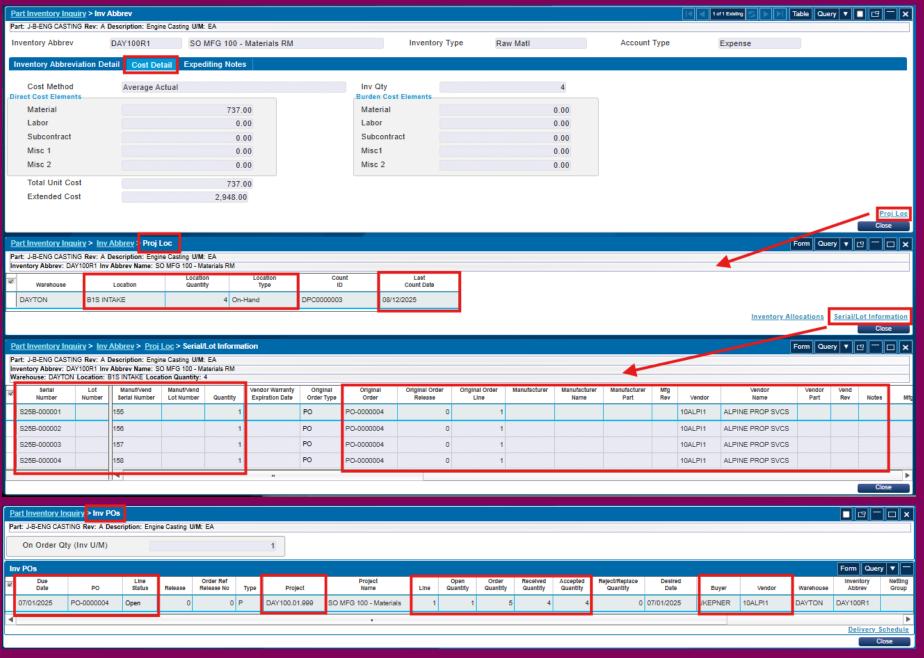
View Part Inventory





View Part Inventory (cont.)

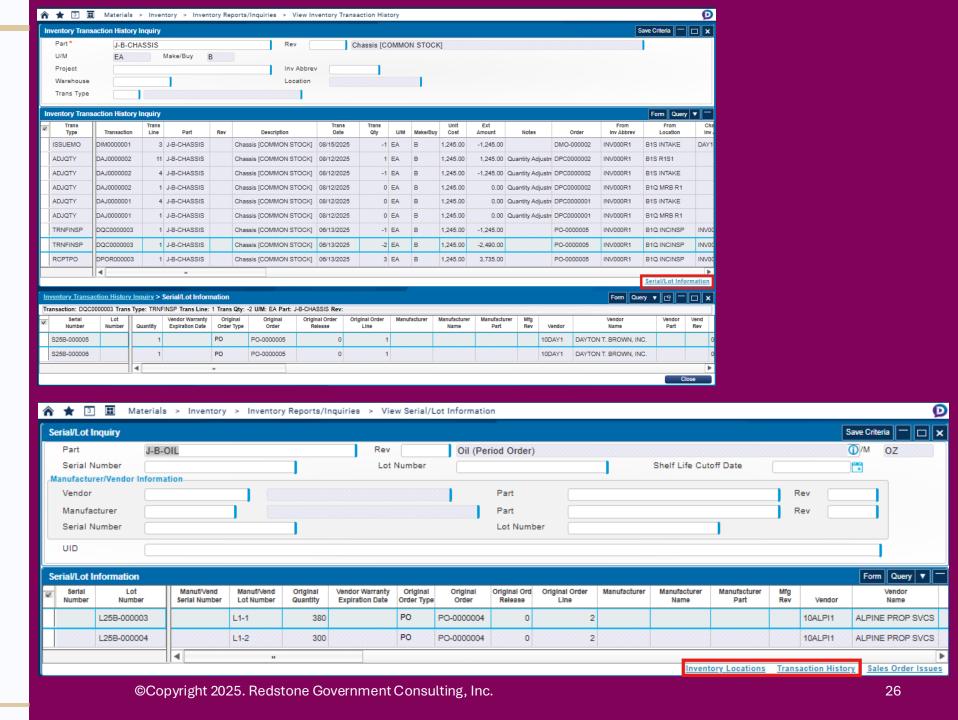




View Inventory Transaction History

View Serial / Lot Info





Inventory Reorder Report

Redstone

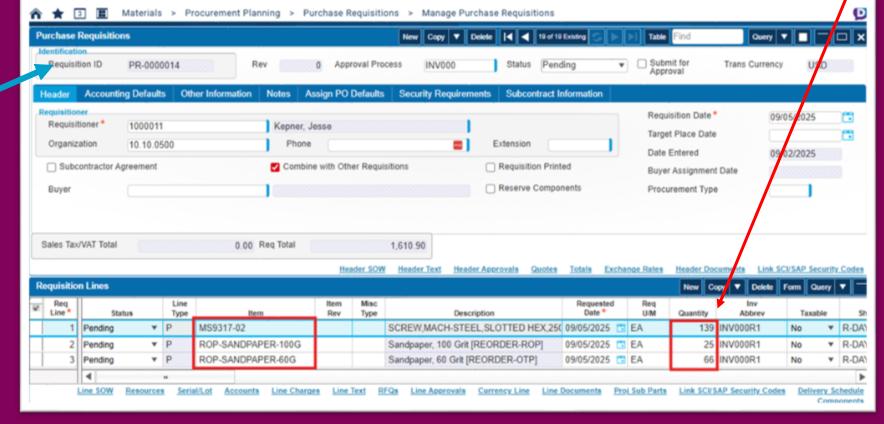
Automatically Generates PR



Inventory Reorder Report By Project

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Project:	INV000.00.000								
	Part/Description	Rev	U/M	Make/ Buy	Commodity	Reorder Point/ Safety Stock	Available Inventory	On-Order/ On-Req Qty	Suggested Req/ Order Qty
MS9317-02			EA	Buy	009	50	11	0	139
SCREW,MACH-STEEL,SLOTTED HEX,250-28,0.500" [CS-REORDER]						0		0	
ROP-SANDPA	PER-100G		EA	Buy	001	40	12	0	25
Sandpaper, 100 Grit [REORDER-ROP]					0		0		
ROP-SANDPA	PER-60G		EA	Buy	001	50	14	5	66
Sandpaper, 60 C	Grit [REORDER-OTP]					0		0	



Physical / Cycle Counting



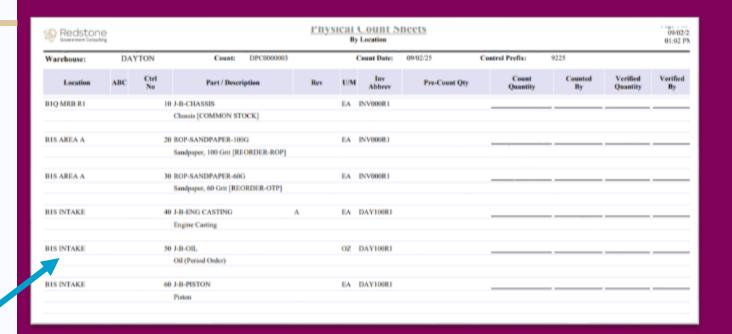
Product Definition		Issues	>	Update ABC Classifications		
Bills of Material		Adjustments	>	Manage Cycle Count Schedules		
Routings	>	Transfers	>	Create Physical Counts		
Engineering Change Notices		Receipts	>	Manage Physical Counts		
Procurement Planning		Reservations	>	Print Physical Count Sheets		
Purchasing	>	Physical Counts	>	Manage Actual Counts		
Receiving	>	Inventory Closing	>	Create Physical Count Adjustments		
Inventory	>	Inventory Reports/Inquiries	>			
Production Control	>	Inventory Interfaces	>			
Sales Order Entry	>	Inventory Utilities	>			
Master Production Scheduling	>	Inventory Controls	>			
Material Requirements Planning	>					
Materials Estimating	>					
Supplier Portal	>					

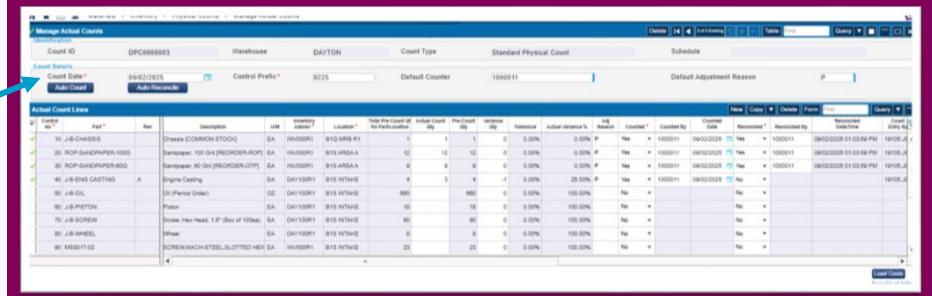
Physical / Cycle Counting

Automated Count Sheets

Actual Count Entry







Efficiency Through Utilization of Costpoint Inventory Module



Improved Visibility = Increased Efficiency

- Real-time Visibility
 - Removes Reliance on Unreliable / Outdated Spreadsheets
- No more project specific inventory sheets (saved to desktops...)
 - Transactions are real-time and visible to all can see ALL inventory
 - Stock status is live breaks down functional silos
- Immediate Visibility of Demand / Excess / Shortages
 - Enables transfers of excess instead of purchasing more
 - Can flag shelf-life parts and optimize usage to avoid expiration before utilization



How Costpoint Inventory Supports Government Property Compliance and Audits



How Costpoint Inventory Supports Government Property

FAR 52.245-1

- Capable of inventorying Contractor Acquired Property and Materials (CAP / CAM) and Government / Customer Furnished Property (GFP / CFP)
- Costpoint alone does not constitute a Property Management System
 - It must be combined with compliant policies and procedures
- Sampling of key support areas are listed on the following slides



Receipt of Government Property

FAR 52.245-1(f)(1)(ii)

- PO Receipts against Standard and GFM POs
 - Allows for QC inspection (if applicable)
- Miscellaneous Receipts for Furnished Materials
- Data feeds from PO and/or Part (i.e., PN / Desc. / Acquisition Cost / Qty. / etc.)
- Can Log Receiving Documentation / Content Management (CMI)
- Labeling
 - Visibly Indicates Project Ownership <u>Prevents Risk of</u>
 <u>Commingling</u>
 - Lot and Serial Numbers / UIDs
 - Contains Necessary Info for Records (see next slide)



Records of Government Property

FAR 52.245-1(f)(1)(iii)

- Costpoint Can Track All Key Data Elements and Include them on Reporting
 - (1) The name, part number, and description
 - (2) Quantity received (or fabricated), issued, and balance-on-hand
 - (3) Unit acquisition cost
 - (4) Unique-item identifier or equivalent
 - (5) Unit of measure
 - (6) Accountable contract number or equivalent code designation
 - (7) Location
 - (8) Disposition
 - (9) Posting reference and date of transaction
 - (10) Date placed in service
- Each Costpoint Inventory Transaction Actively Updates the Inventory Record in Real-Time
 - Supports both "Standard" and "Borrow/Payback" Transfers



Physical Inventory

FAR 52.245-1(f)(1)(iv)

- Costpoint has a full Physical / Cycle Counting Module
 - See Previous Section
 - Supports Cyclical (i.e., ABC) / Random / Wall-to-Wall / Project Specific Counting
 - Counts turn into Quantity Adjustment transactions, documenting the counting action even if there is a variance of 0
 - Updates last count date



How Part Definition Can Enhance and Standardize Procurement



Parts vs. Goods

- There are 3 Types of <u>Items</u> in the CP Items Table
 - PARTS, GOODS, and SERVICES
 - Non-Inventory Users Traditionally buy GOODS and SERVICES
- GOODS <u>Can</u> be Specific, but Contain Minimal Supplemental Info
 - NOTE: If a GOOD is defined as a specific item #, then that item # can <u>NEVER</u> be used as a PART
 - BEST PRACTICE: Define <u>specific</u> things as PARTS, even if not using the inventory module – future proofs you, plus many other added benefits
 - GOODS are typically set to allow descriptions to be edited on PR / PO
 - For example: "OFFICE SUPPLIES" is a common GOODs ID



Part Utilization – So Many Benefits

- Standardizes What is Being Procured (see sample PO for examples)
 - PN / Rev / Description All Locked <u>Cannot</u> be altered on PR/PO
 - UOM Predefined
 - Quality Requirements / Certs Required (Prints on PO)
 - Last-Price-Paid can be defaulted onto PR
 - Standard Text Clauses Flow on PR / PO Automatically (Prints on PO)
 - Reference Documents (Prints on PO)
 - Alternate Parts Crosswalks CP Part to Vendor / Mfg. Parts (Prints on PO)
 - Commodity Groups
 - Min Buys / Multiples / Lead Times
 - Vendor Restrictions (Not Common Hard to Manage)
- Provides a Common List to Choose From
 - You can query the parts database for things you have already defined and can also look at purchase history for those parts
 - Enhances BI Reporting Can report based on Part / Commodity / etc.



Sample PO Utilizing Parts





Redstone Government Consulting, Inc. 438 Technology Dr KETTERING, OH 45420 United States of America Purchase Order: PO-0000017

Page 1 of 2 Date Printed: 09/03/25

Trans Currency: USD

Order To: ALLIED ELECTRONICS

7151 JACK NEWELL BLVD FORT WORTH, TX 76118 United States of America

10ALLI1

Ship To: Redstone Government Consulting, Inc.

ATTN: Shipping & Receiving 105 Shipping Lane

DAYTON, OH 45430 United States of America

	der ite	Buyer	Terms	FO	В	Sale: Orde		Ship V	ia		Deliver To
09/03/	2025	Kepner, Jesse	NET 30				-	UPS RED		Jesse Kepner	
Line		Item/Description	Rev	Due Date	Desired Date	U/M		Order Juantity		et Unit Cost	Extended Cost
	This is a rated order certified for national defense, emergency preparedness, and energy program use, and the Contractor shall follow all the requirements of the Defense Priorities and Allocations System regulation (15 CFR 700).										
	Manu Mfg I Vdr I Cert of The fo QAPO QAPO	17-02 W.M.ACH-STEEL,SLOTTED HEX,250- facturer Name; Grayhill, Inc. Part: 931702-AAA Part: AE-MS9317-2 of Conf Required QC Insp Required following QA provisions apply to this PO IDI: FLOWDOWN REQUIREMENTS G: WORKMANSHIP 5: FOD PREVENTION	Req: I	11/01 25 EDER]	11/01/25	EA		10		5.23	\$52.30
	Line Line Addit	Contract #: C51ASF100500 DPAS Rat	Rev: A Line X TY REQUIREMENT: accorporated into this	Doc Type:	SPEC						\$100.00 \$152.30

Questions and Discussion









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2025 Critical Deadlines for Government Contractors

This guide provides you with all of the essential information and dates you need to know, including:

- Important deadlines for your internal departments
 - Accounting,
 - Human Resources,
 - Contracts & Subcontracts, and
 - Government Compliance
- Contract performance and delivery deadlines
- Deadlines for reporting and compliance requirements
- Deadlines for audits and reviews



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